Office Hours Wind Energy Technologies Office (WETO) - PPO-CWX-006-WETO November 20, 2024 (2PM ET) Daniel Duron - STEM and Workforce Development Contractor, DOE Grayson Dorr - Program Manager, ConnectWerx 10 00:00:59.030 --> 00:01:05.899 Grayson Dorr: Good afternoon, everyone. We're gonna give just one more minute as we admit everyone in the waiting room. But thank you for joining us today. 11 00:01:08.760 --> 00:01:09.530 doubles: Thank you. 12 00:01:41.430 --> 00:02:10.959 Grayson Dorr: All right. Let's go ahead and get started. Good afternoon again. Everyone. My name is Grayson door. I'm the program manager here at Connectworks and on the line with me today is Daniel Duran from the Wido Program office? Laura Hastings, who, you see as the project lead is unable to join us. But Daniel and I will do a great job of filling her in, and obviously answering any questions we're able to, as well as if there's any. Follow up, do so. Next slide 13 00:02:13.860 --> 00:02:25.450 Grayson Dorr: just a quick reminder for everyone. This is a Zoom Meeting, so you all have the ability to ask questions directly. Come off mute, share your screen. We always encourage that. It makes it more personable 14 00:02:25.510 --> 00:02:44.280 Grayson Dorr: for each of us. But if you really don't feel comfortable. Still doing that, you're able to use the Q&A box just simply type in your question, and we will call those out. We'll try and go throughout the meeting, back and forth between folks that are coming off mute and asking questions, as well as those 15 00:02:44.768 --> 00:02:48.940 Grayson Dorr: that are that are asking in the chat feature, or the QA. Feature. 16 00:02:49.310 --> 00:03:14.999 Grayson Dorr: a quick reminder. This session is recorded so anything you miss, or any questions you may need to go back and and listen to the answer or follow up on. You're able to do that. We will do everything on our side, on connect works power to get everything uploaded prior to the break next week. We should have everything, you know, as far as slides

and transcripts this week, and then we'll have the recording finalized early next week. 17 00:03:15.324 --> 00:03:35.250 Grayson Dorr: So again, welcome if you haven't joined us before. Maybe this is your 1st time, or maybe you got forwarded this meeting. Invite welcome it connect works you'll see here there's multiple ways that you can stay engaged with us. The easiest thing that I tell everyone, and and we like to encourage is just simply join the network. If you haven't done so already, it takes. 18 00:03:35.250 --> 00:03:53.719 Grayson Dorr: you know, upwards of maybe 5 to 7 min to quickly fill out the form. There's a QR code there. It really just allows us to stay in contact with you. We we don't usually like to flood people's inboxes. We try to restrict that to key announcements, opportunity closings, webinars, that sort of thing 19 00:03:54.266 --> 00:04:11.979 Grayson Dorr: but it is the easiest thing as far as staying connected with us, you know, with most of our projects running anywhere from 4 to 6 weeks. If you're away for a few weeks, or traveling and come back. We just don't want you to feel like you missed something by, you know, making a reminder to go check the web. So that is the easiest thing 20 00:04:12.700 --> 00:04:25.589 Grayson Dorr: to do. So encourage you to visit us there. Obviously our opportunities. Page where you can see all of our current opportunities as well as any prior closed or upcoming announcements we have. We're excited about that. 21 00:04:26.343 --> 00:04:44.200 Grayson Dorr: This is obviously a great opportunity, as far as one of our virtual events, to to join along very personal, ask direct questions to the DOE and and our program teams, and really encouraging you to ask those prior to submitting hopefully, each of you your applications before the December 13th close. 22 00:04:44.940 --> 00:05:04.480Grayson Dorr: Again, if you see something or you're gonna be out and about or at a conference, we'd love to hear from you. Just you see our emails to simply submit us. Just a quick email. Say, Hey, we're going to be here. We'd love to connect with you if we are maybe attending the same or even feature it on our website. If we we see something that's good for the market to know 23

00:05:04.680 --> 00:05:07.779

Grayson Dorr: for us, it's just a way to bring all of us together 24 00:05:09.570 --> 00:05:10.580 Grayson Dorr: next slide 25 00:05:12.120 --> 00:05:37.149 Grayson Dorr: before I turn it over to Daniel to do a quick recap, and then we'll dive into questions. Did did want to remind everyone again of the deadline that you see in front of you with the holiday week upcoming. I encourage everyone. If you are considering, applying, or even thinking about it, to to get your application in early. It allows us on connect works to collect those do a quick scrub, and if there's anything 26 00:05:37.466 --> 00:05:51.863 Grayson Dorr: missing, or we see something we're able to reach directly back out to you to to get it corrected prior to the closing. So the earlier the better. I know it's it's a challenge, obviously, with the holidays coming. But I always say, get it in before the turkey hits, and hopefully, 27 00:05:52.180 --> 00:05:57.049 Grayson Dorr: you know a lighter load as far as we come back in early December with that 28 00:05:57.696 --> 00:06:26.529 Grayson Dorr: the last thing I'll say before I turn it over to Daniel is as of today, there has been no changes to the schedule or funding amounts. So in the current environment, we live again, just reminding folks about that. We're not going to answer any speculative questions about funding or or timelines. But there's been no change on this program so far that we are aware of. If there are any changes, we will obviously notify the market and let everyone know but we do not anticipate 29 00:06:26.570 --> 00:06:28.609 Grayson Dorr: any of that. So 30 00:06:28.640 --> 00:06:31.469 Grayson Dorr: thank you again for joining us, Daniel. I'll turn it over to you. 31 00:06:33.270 --> 00:06:44.482 Daniel Duron: Thank you, Grayson. So I'm gonna quickly. Or 1st of all, my name is Daniel, drawn a Federal contractor on the workforce and stem team within the Wind energy Technology office at the Us Department of Energy.

00:06:44.790 --> 00:06:53.269Daniel Duron: I'm gonna quickly go over a high, level overview of this program. I wanna also note that the entire 33 00:06:53.697 --> 00:07:17.292 Daniel Duron: our initial webinar that goes in depth to our review. Criteria to, you know, dates and they may answer a lot of the specific questions that you have is available on the landing page through connect works. The slide deck is also made available. So in this specific office hour, we won't go in depth as we would with Webinar, but it's all available 34 00:07:17.980 --> 00:07:19.350 Daniel Duron: for 35 00:07:19.847 --> 00:07:39.939 Daniel Duron: you're viewing pleasure. So quick program overview the purpose of this program is to support training and education programs that offer apprenticeship readiness programs, registered apprenticeship programs. Marine time programs. With a particular attention to programs that support underserved communities. 36 00:07:40.718 --> 00:07:56.470Daniel Duron: This, these dollars are specific to offshore wind. So you know, in a, in a very broad way of saying it. So long as your program is supporting the offshore wind industry and leads to high quality jobs within the offshore wind industry. 37 00:07:56.988 --> 00:08:19.671 Daniel Duron: You're likely a candidate for this program. The overall objectives during the life of this activity is to address the immediate and anticipated workforce needs of the domestic offshore, wind industry through the development of training or deployment of trainings, to broaden paths to high quality, offshore wind jobs and to deliver holistic supportive services to training participants. 38 00:08:20.160 --> 00:08:27.220 Daniel Duron: so if you know, providing things like wraparound services, any kind of supportive service that you want to provide to 39 00:08:27.640 --> 00:08:42.870 Daniel Duron: 2 participants in your program. That you're soliciting this application for we welcome, and we welcome that. You list that out in your application, as Grayson already mentioned, a full application deadline is gonna be December 13, th

00:08:43.536 --> 00:08:53.350 Daniel Duron: at 5 Pm. Eastern time. That is our cutoff. We plan to begin selection process and negotiations. In early spring 41 00:08:53.570 --> 00:08:56.480 Daniel Duron: activities, hopefully beginning by summer. 42 00:08:58.270 --> 00:08:59.389 Daniel Duron: next slide 43 00:09:03.025 --> 00:09:14.304 Daniel Duron: just real quickly going over a project or application requirements. This can all be done through the Connectworks. Website links which you should all have available to you. 44 00:09:15.600 --> 00:09:28.099 Daniel Duron: Project narrative. There's a template that's available on the connect work sites, which is maximum, 7 pages and budget workbook, which also is included as a template on the connect work site. 45 00:09:28.240 --> 00:09:42.439 Daniel Duron: We also require at least one letter of support from an employee partner. And at least one letter from a community partner, so that could be you know, individuals that are providing wraparound services or some kind of service to support your program 46 00:09:44.440 --> 00:09:45.550 Daniel Duron: next slide. 47 00:09:46.990 --> 00:09:50.899 Daniel Duron: and I quess we open it up to questions. Grayson. 48 00:09:53.830 --> 00:10:00.069 Grayson Dorr: Yes, thank you, Daniel. And again, as a quick reminder, please feel free to use either the Q. And a box, or. 49 00:10:00.080 --> 00:10:06.430 Grayson Dorr: if you would like. You're welcome to come off mute and ask questions directly to Daniel or the connect works team. 50 00:10:11.720 --> 00:10:37.320 Helena van der Merwe: Hi Grayson and Daniel. This is Elena Venema from a plus apprentice. I have a question. The solicitation focuses on apprenticeship training and registered apprenticeship training would pre

apprenticeship training qualify within, say, a high school type student to create that early interest for the career pathway. 51 00:10:41.953 --> 00:10:50.676 Daniel Duron: So the only re, the where, I think you would run into some issues and creating a full application is having that career partnership. 52 00:10:51.770 --> 00:11:19.490 Daniel Duron: the letter of support from an organization right? The whole idea of these dollars to lead to pathways, to or directly to a high quality job and so I mean, as long as you're able to explain that in the application and provide those letters of support, as well as make a case for your submission. You know we we welcome all types of training programs, whether that be pre apprenticeship, registered apprenticeship or any kind of existing infrastructure. 53 00:11:21.680 --> 00:11:22.660 Helena van der Merwe: Thank you. 54 00:11:23.900 --> 00:11:29.340 Marj Issapour: Hi, Daniel! I don't know if you can hear me. I don't have my cameras locked. 55 00:11:30.190 --> 00:11:30.820 Daniel Duron: I can hear you. 56 00:11:30.820 --> 00:11:34.670 Marj Issapour: Because my bandwidth is okay. My bandwidth is very low where I am. 57 00:11:34.680 --> 00:11:46.910 Marj Issapour: 1st of all, thank you for holding this office hour. So I read the solicitation. I attended the last. You know, General Meeting, that you had that Laura Hasting, and you spoke at that meeting. 58 00:11:47.620 --> 00:11:51.620 Marj Issapour: I'm from institution institution of a higher ed in New York State 59 00:11:52.250 --> 00:12:08.099 Marj Issapour: we have it's Farmingdale State College. That's the name. And we're on Nrail website because we have a wind turbine technician, one of the 1st ones really in the nation for offshore, in actual New York State, not in the Nation, in New York State.

60 00:12:08.580 --> 00:12:11.900 Marj Issapour: And for this particular program 61 00:12:13.120 --> 00:12:19.799 Marj Issapour: because of the amount of funding. So this is the issue I have. And I'm not sure if everyone else runs into this issue. 62 00:12:19.930 --> 00:12:25.870 Marj Issapour: I have a community-based partner from it from one of the lowest zip codes in New York State in Brooklyn. 63 00:12:26.580 --> 00:12:49.240Marj Issapour: They have. They run a parallel high school program like Ged program. And they also have access to 2 high school program in Bronzeville. Really perfect type of, you know, demographic, that we're looking for. The problem is the amount of funding in terms of the number of people I could put through the program. 64 00:12:49.280 --> 00:13:15.959 Marj Issapour: The programs already, you know, registered, I've got 3 different programs that all actually give you a micro credential. It's a college credit bearing micro credential or a college certificate program that leads into jobs catering to offshore, onshore wind as well as manufacturing, which is going to be the 80% of the opportunities for offshore wind in long, long term, right? 65 00:13:16.360 --> 00:13:17.390 Marj Issapour: So 66 00:13:17.950 --> 00:13:19.140 Marj Issapour: the minimum 67 00:13:19.280 --> 00:13:24.279 Marj Issapour: is for them to take 3 or 4 college courses to get one of these micro credentials. 68 00:13:24.570 --> 00:13:27.849 Marj Issapour: Now we're on Long Island. They're in Brooklyn. 69 00:13:28.010 --> 00:13:30.339 Marj Issapour: If a student enrolls full time 70 00:13:30.510 --> 00:13:34.330

Marj Issapour: their tuition is covered, for if they're coming part time. 71 00:13:34.420 --> 00:13:41.400 Marj Issapour: they have to pay for a tuition of 4 courses. They also have to pay for commuting and perhaps babysitting 72 00:13:41.660 --> 00:13:47.110 Marj Issapour: when they come, or some so, and they're leaving their work to come to college right? 73 00:13:47.370 --> 00:13:54.990 Marj Issapour: And so where I run into the problem is the amount of money I can distribute per student through the community-based partner. 74 00:13:55.530 --> 00:14:02.460 Marj Issapour: for example. And I'm going to give you straight numbers. This is maximum I can apply for is \$250,000. 75 00:14:03.220 --> 00:14:14.860 Marj Issapour: My institution, because it's a DOE. Grant takes an indirect of up to 59%. I can negotiate down to 40%. It leaves me with \$150,000 76 00:14:15.310 --> 00:14:26.970 Marj Issapour: if I don't take anything for myself and my colleagues that are putting the effort to do this right. And these students, we are planning to have them meet a call, one of us one of our pis 77 00:14:27.350 --> 00:14:31.819 Marj Issapour: every 2 weeks, because these are the students that they need extreme Tlc 78 00:14:31.950 --> 00:14:36.950 Marj Issapour: to to be successful, and for us not to have the least amount of attrition. 79 00:14:37.270 --> 00:14:54.670 Marj Issapour: So suppose I can. So so suppose I do this personally as a volunteer, because I care about the industry, and I also care about in New York State, Clcpa. Which puts a mandate that 40%, 30 to 40% of the workers have to come from under resourced communities. 80 00:14:54.730 --> 00:14:57.929 Marj Issapour: But the problem is what I distribute to

81 00:14:58.090 --> 00:15:03.579 Marj Issapour: the community partner to give to the students. If I plan to recruit 20 students 82 00:15:03.660 --> 00:15:08.329 Marj Issapour: for a program that takes about a year, 2 semesters of college to finish. 83 00:15:08.420 --> 00:15:12.809 Marj Issapour: I can only distribute maybe \$6,000 per student. 84 00:15:12.830 --> 00:15:14.609 Marj Issapour: which doesn't go far. 85 00:15:15.140 --> 00:15:26.790 Marj Issapour: So is there in my case. And I intend to apply because I've got the community partner I've got the employer, partner, employer, partner promises an interview for people who graduate 86 00:15:27.423 --> 00:15:39.459 Marj Issapour: so I mean, interview is the best they can promise. They can't say they hired them because it. The person still needs to go through the company's. You know, whatever checks they do right? 87 00:15:39.950 --> 00:15:41.350 Marj Issapour: And so 88 00:15:42.530 --> 00:15:55.669 Marj Issapour: what do I do with this? How many students can I practically put through the program? I can't do 20 with this amount of funding. Would you be happy as a pilot study if I did something like 10 students. 89 00:15:56.850 --> 00:15:58.826 Daniel Duron: Yeah. So I think, 90 00:16:01.380 --> 00:16:24.600 Daniel Duron: the purpose of this is to supplement what you're already doing. Right? So it already sounds like you have existing infrastructure. It already sounds like you have. You know, these these partnerships in play like you already said you have, you know, at least to get somebody

to an interview. I mean, that's that's what we want. That's the whole

goal of these programs. So the purpose of these funds isn't necessarily to stand up something new, right? Because we recognize that. 91 00:16:24.600 --> 00:16:25.310 Marj Issapour: Yeah, vital. 92 00:16:25.310 --> 00:16:50.409 Daniel Duron: 1.1 point 9 million dollars is not, gonna you know, change the entire fabric of offshore wind workforce development as we know it right? It's to supplement what's existing already. And so that's what this would be for. Right? So in your case, your application would summarize exactly what you just described and that, you know, we're requesting X dollars to supplement here here in this case for wraparound services right for. 93 00:16:50.410 --> 00:16:51.020 Marj Issapour: Yes. 94 00:16:51.020 --> 00:16:53.270 Daniel Duron: Or to offset the cost of 95 00:16:53.560 --> 00:17:05.780 Daniel Duron: wraparound services, or wherever you see, this money is best used within your existing program. It's not to stand up something new. And so I hope that answers your question, and and I appreciate you being here. 96 00:17:06.260 --> 00:17:26.379 Marj Issapour: Yeah, no, no, that does. Thank you. That does answer my question. I just was worried about. So let me tell you, because I I have used state funding to create these programs. Right? So they're in place. We have an infrastructure. The types of students you're referring to do not come to our institution. So the partnering with the community based bar 97 00:17:26.390 --> 00:17:36.640 Marj Issapour: partner, who has access to these students and providing access to our institution, is something that's dear to my heart. It's just that I wasn't sure at the end of the day. 98 00:17:36.700 --> 00:17:49.220 Marj Issapour: How many number? What is the number you're looking for? I, you know, so that so basically, I'm going to explain all that, you know, and we will do a pilot program. And if I, if the program is successful.

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00:17:49.380 --> 00:18:16.680

Marj Issapour: once we showcase it. I have at least 2 other wind developers in our area offshore wind developers that are looking to see successful programs to support. At that point. We'll let them support it. But I just wanna make sure I wanted to make sure. I I got every I and cross every T and we look forward to working with you to, you know. Basically make sure our application meets your requirements.

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00:18:17.410 --> 00:18:41.010

Daniel Duron: Yeah, of course, I appreciate that. And I would add that you know, like, within the State of New York, right organizations like nicer to who have significantly more money than we do even that. I. From my understanding the New York Power authority is now also funding similar projects to stand up these programs that like, they have their reporting requirements and their barriers of entry. And like Xyz in order to

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00:18:41.160 --> 00:18:57.859 Daniel Duron: have those outcomes which you're describing right? Like 20 students a year. In our case, it's it's to support those existing programs that you already have that. And you know, hopefully that are receiving funding from organizations like Nyserda. These other or you know, can Last

102 00:18:58.160 --> 00:19:03.119 Daniel Duron: pass. You know the expenditure of the small contribution that we're gonna give.

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00:19:03.280 --> 00:19:18.050

Marj Issapour: Yeah, absolutely. I just wanted to kind of highlight that this contribution is a small we have used, you know, Governor, State funding because New York, New York has been. And actually, some of our money has come through nicer to build the program. We've built it.

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00:19:18.130 --> 00:19:33.340
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Marj Issapour: And I think that was the battle. So thank you. And, by the way, my name again, Margie, support Farmingdale State College, and I would definitely want to take advantage of putting now somebody before you mentioned put the application before the deadline.

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00:19:33.650 --> 00:20:00.319

Marj Issapour: so we have a chance to look at it and talk back. If I don't have all supplemental things like the letter of support. I just got confirmation yesterday that these partners are coming in, and they're working on the letter of support for us. But can I just put all the applications, budget everything else, and submit the letters before the deadline for you guys to review and for us to talk about it at the next office hour meeting, perhaps.

106 00:20:01.790 --> 00:20:29.220 Grayson Dorr: Daniel, I could cover that. Thank you. Marsh. Yeah. So just what I was mentioning is as far as the submitted applications early on connect work side, we we take the applications download them obviously, and and scan them. What we are really checking for is making sure that you meet the requirements in terms of acceptable file type, size, that sort of thing. We've had in the past where someone 107 00:20:29.220 --> 00:20:49.489 Grayson Dorr: uploaded a budget workbook. But really it was a project schedule, and it was just an accidental upload that time allows us to go back and say, Hey, Marge, looks like you sent this? Did you mean to? Would you like to correct that? That's really what the intent is. There? There is. It's not part of our process to review pre review applications, then. 108 00:20:49.490 --> 00:20:49.890 Marj Issapour: Okay. 109 00:20:49.890 --> 00:20:53.180 Grayson Dorr: Sit down with the Wido team and and look at those 110 00:20:53.520 --> 00:21:09.689 Grayson Dorr: very much, you know that is closed. And so there was a question you know about asking questions along the way? Absolutely. We welcome that, you know. If it's if it's questions directly pertaining to what are your thoughts about crafting this, you know, that's that's more of a hands off question. But if there are 111 00:21:09.710 --> 00:21:21.609 Grayson Dorr: specifics on, would you accept this that sort of thing? Happy to answer those and continue to address those. Ask questions. Come in. But this is our last 112 00:21:21.890 --> 00:21:26.730 Grayson Dorr: scheduled office hours for this opportunity. So 113 00:21:27.110 --> 00:21:32.369 Grayson Dorr: between now and hopefully prior to 4 pm. Potentially on December 13.th 114 00:21:32.686 --> 00:21:39.070 Grayson Dorr: We're we're able to work with you all within the means that we can, to make sure you have a complete application.

115 00:21:40.040 --> 00:21:41.850 doubles: May I ask a quick question? Please. 116 00:21:41.980 --> 00:21:42.610 Grayson Dorr: Sure. 117 00:21:43.340 --> 00:22:04.820 doubles: Like Marge, we're I'm Sam Doubleday up in the middle of the State, Suny Morrisville, and we are recipients and partners with Suny Farmingdale on the Offshore Wind Training Institute. Here in New York State. Relative to the partner letters, would we be able to turn in an email versus a formal letter. 118 00:22:04.900 --> 00:22:10.966 doubles: because it seems that that is easier for our industry partners to produce versus 119 00:22:11.470 --> 00:22:13.640 doubles: you know, having someone sit down and write 120 00:22:13.650 --> 00:22:14.670 doubles: a letter. 121 00:22:17.300 --> 00:22:23.036 Grayson Dorr: Daniel on our side. We we don't have any objections to that. We're we're happy, you know. Really, it's just capturing 122 00:22:23.450 --> 00:22:29.600 Grayson Dorr: you know, the file type. And and you know, if email works, then, hey, we're we're happy to do that. So if that's easy, yeah, it doesn't. 123 00:22:29.600 --> 00:22:39.742 doubles: I can. I'll turn it into a Pdf or word, Doc, it's just we have a lot of industry partners here at at our renewable energy training center up here in Morrisville. And 124 00:22:40.370 --> 00:22:46.829 doubles: they're always moving around. So it's easier to get an email of support and also their hiring requirements. And 125 00:22:47.532 --> 00:22:56.239

doubles: versus. You know, I don't know where formal letters have gone. But these guys and gals, it's easier for an email. So that's much appreciated. Thank you. 126 00:22:56.410 --> 00:22:57.470 Grayson Dorr: Absolutely. 127 00:22:57.550 --> 00:23:09.349 Grayson Dorr: Yeah. And just a quick reminder, if you're able to. Please use the Q&A feature and ask the direct questions there that way. We can make sure we have enough time to hopefully get to everyone. As we go through. 128 00:23:09.420 --> 00:23:12.930 Grayson Dorr: There were some questions in the chat. I'll just call out 129 00:23:13.360 --> 00:23:23.500 Grayson Dorr: again. We talked about asking questions between now and the submission. Daniel, are you looking for anything outside the narrative explanations and letter of support from project partners. 130 00:23:24.526 --> 00:23:53.490 Daniel Duron: As so. So when you look at the actual landing page that we have with connectworks, you're gonna also see review criteria. So that'll outline exactly what we're gonna be looking for as we're going through solicitations. It's not a secret. It's not something that we're keeping to ourselves and gonna use after the fact. So your applications will be reviewed against that review criteria, and we'll have external reviewers looking at that and so 131 00:23:53.580 --> 00:24:12.569 Daniel Duron: so long as your explanation and like what you're asking for end of the day as long as it fits in that criteria and follows that that's how we're going to be looking at applications and also connect that with the very last question regarding budget limitation. So we're 132 00:24:12.570 --> 00:24:32.881 Daniel Duron: the barrier of it. The reason that we decided to pursue this Pia rather than the traditional foa which I think most on this call are used to is the fact that the barrier of entry is lower, right? Like it's it's we wanna make sure that this is flexible, that it meets the needs of whatever entity you are. And however, as long as you're a 133 00:24:33.490 --> 00:24:55.989 Daniel Duron: a approved entity within this and eligible entity as a prime recipient. We wanna make this as flexible, and and you are able to

use that money. However, you see fit. So long as you explain that within the narrative, and so long as you meet those criteria and requirements. And can explain that so as far as like specific questions as to like, can we use this for Xyz. 134 00:24:56.307 --> 00:25:03.619 Daniel Duron: That should be explained all within. Both that criteria and and like, I said, just knowing that it's it's a very flexible 135 00:25:03.680 --> 00:25:11.280 Daniel Duron: spending opportunity. We're not trying to be prescriptive and tell you like you have to spend your money. XYZ. It's it's how you see fit. 136 00:25:12.410 --> 00:25:20.809 Grayson Dorr: Thank you, Daniel. Yeah, I think that answers a few of the questions. There was one prior to about funds for registration fees and for training that sort of thing. 137 00:25:21.482 --> 00:25:22.467 Grayson Dorr: So again, 138 00:25:23.250 --> 00:25:24.899 Grayson Dorr: you'll see as far as 139 00:25:24.980 --> 00:25:30.759 Grayson Dorr: as far as the budget workbook what you're able to upload and place into that. So thank you for that. 140 00:25:32.633 --> 00:25:40.639 Grayson Dorr: Doing a quick scrub. I don't see anything in the QA. I'll open it up if anybody would like to come off mute. 141 00:25:45.210 --> 00:25:47.369 Marj Issapour: Sorry, guys, this is Marge again. 142 00:25:47.750 --> 00:25:56.739 Marj Issapour: I have. I know, last time at that meeting that you had, you talked about different defining different phases in the project. 143 00:25:56.910 --> 00:26:09.120 Marj Issapour: And since you know, finding a job for these people, for the whoever the the attendees are, is really the the culminating, I quess part of the the grant?

144 00:26:09.130 --> 00:26:15.109 Marj Issapour: Would the money be released in phases depending on the phases of the projects. 145 00:26:19.165 --> 00:26:25.550 Daniel Duron: Grayson, you might know this better. I don't. I believe it's gonna be a lump sum correct? Or is this something that we pay as 146 00:26:26.870 --> 00:26:31.969 Daniel Duron: the funding mechanism itself. Is that something that we agree upon during the b 2 b negotiation. 147 00:26:31.970 --> 00:26:57.840 Grayson Dorr: Yes, that would be the b 2 b, or I mean, our understanding is again today that those project Awards would be based, you know, up up to \$250,000 would be the maximum and based on the awards. But again, that would all be negotiated with connect works. And obviously those milestones. But don't anticipate those. But that's not to say that that could happen if we maybe see something or identify 148 00:26:58.000 --> 00:27:00.109 Grayson Dorr: potential for that. So 149 00:27:02.520 --> 00:27:16.129 Grayson Dorr: it's obviously always our intent to get folks the money they need upfront, and you know, let them execute on on that behalf. So usually, if we see a tranche breakout for any non dilutive or funding like that, you'll see it initially 150 00:27:16.540 --> 00:27:25.869 Grayson Dorr: spelled out as far as based upon this milestone or this year. That sort of thing. But that's not the intent here. But again, don't want to say 151 00:27:25.930 --> 00:27:30.119 Grayson Dorr: completely. No, but again, not the initial intent so. 152 00:27:30.590 --> 00:27:31.790 Marj Issapour: And thank you. 153 00:27:32.950 - > 00:27:36.630Marj Issapour: That's helpful. Because when we're dealing with communitybased partners.

154 00:27:36.720 --> 00:27:42.519 Marj Issapour: I wanna make sure the money is here before I say, you know, like recruit 5 people for me. Right? 155 00:27:44.050 --> 00:27:44.750 Marj Issapour: Right? 156 00:27:47.263 --> 00:27:49.076 Grayson Dorr: There was another question 157 00:27:49.560 --> 00:27:58.600 Grayson Dorr: tied to just I think we've addressed have we are talked about supplementing existing infrastructure and not new ones. 158 00:27:59.534 --> 00:28:10.335 Grayson Dorr: Does it not mean it's for creating new courses on the specific topic, or add to our existing? I think it's both right, Daniel. It could be for new or existing. Yep, okay. Just wanted to confirm that. 159 00:28:13.427 --> 00:28:23.509 Grayson Dorr: Let's see. Are you looking for anything outside the narrative explanation. Okay, we got that. Thank you. I'm just think we have some folks to move them over 160 00:28:25.990 --> 00:28:34.190 Grayson Dorr: yeah. And apologies. I don't know if our QA. Was initially enabled it should be. There now I see people coming in, so that's apologies for that. 161 00:28:36.440 --> 00:28:42.630 Grayson Dorr: I'll open it up. I don't see anything outstanding right now in the in that box for questions to the floor. 162 00:29:16.650 --> 00:29:20.454 Daniel Duron: Yes, we just did a great job on our webinar and 163 00:29:21.190 --> 00:29:22.830 Daniel Duron: the funding opportunity out. 164 00:29:24.560 - > 00:29:51.250Daniel Duron: Yeah. And like, I said, just to emphasize folks, there's we were very purposeful and trying to make this as flexible as possible. Try

to not be prescriptive. You know. Traditionally, Foa's and DOE R&D. Opportunities are very prescriptive in the way that we're asking for things. And you have like specific outcomes. We're trying to achieve. This is, you know, flexible for you to pursue these funds and use them 165 00:29:51.250 --> 00:30:00.559 Daniel Duron: how you see fit. You know it's it's important for us to meet folks where they're at and meet these at the end of the day, participants where they're at, and 166 00:30:00.890 --> 00:30:06.440 Daniel Duron: we definitely don't know what your participants need better than you do so. However, you see fit. 167 00:30:12.280 --> 00:30:21.100 Marj Issapour: Thank you. Now I'm somewhere. You could see my face. Hello! And Hi! To my friend at Moore as well, I quess I hope I hope to see you soon. 168 00:30:23.570 --> 00:30:26.160 doubles: Hi Marge. Yes, hope to see you soon. 169 00:30:30.180 --> 00:30:40.488 Grayson Dorr: We'll give it a few more minutes again. This is really intended to be all time, so if there's if you don't have any questions you're you're welcome to pop off or stay on if you're 170 00:30:40.830 --> 00:30:45.206 Grayson Dorr: still getting that final thought together. But we'll hang on for a few more minutes and 171 00:30:46.360 --> 00:30:50.660 Grayson Dorr: again. If if there are no questions we'll give everyone back some time today. 172 00:30:51.280 --> 00:30:53.390 doubles: I just have a quick question. If I could. 173 00:30:53.390 --> 00:30:54.000 Grayson Dorr: Sure. 174 00:30:55.030 --> 00:30:56.030 doubles: Suny Morrisville,

175 00:30:57.100 --> 00:31:06.499doubles: And I didn't see it necessarily in the material. But would you expect if this is successful, there might be other rounds of this. 176 00:31:07.440 --> 00:31:09.649 doubles: you know, in the years to come. 177 00:31:10.170 --> 00:31:21.749 Daniel Duron: Yeah, it's hard to say, and it's hard to predict the future. Our funding is annually appropriated by Congress, and so we would hope so. We hope that you know this 178 00:31:21.780 --> 00:31:37.409 Daniel Duron: is a success and a resounding success. And we're able to go to Congress and show that, hey, these are this like this great outcome that we receive from this and they can give us a indefinite increase in funding. But unfortunately, that's not up to us. So 179 00:31:37.520 --> 00:31:38.700 Daniel Duron: hopefully 180 00:31:42.890 --> 00:31:43.889 Daniel Duron: I am here. 181 00:31:43.890 --> 00:31:52.270 Marj Issapour: Thankful that you guys are doing this because this is the 1st for DOE. What I've seen on workforce. So all the power to you guys and thank you. 182 00:31:52.720 --> 00:31:53.253 Daniel Duron: Thank you. 183 00:31:55.200 --> 00:32:08.165 Grayson Dorr: Yeah. And, Daniel, I would just add to the question we had to. You know a lot of times to opportunities. You may read you know whether it's through connect works or the other. Ps. I would just encourage you to just scan them really quickly, because 184 00:32:08.420 --> 00:32:28.770 Grayson Dorr: there may be opportunities to team. You may read something said, Oh, that's not in our our vertical or our lane, but there may be an expression of teaming interest where you're able to join, so to speak, a

consortium or work collaboratively with other groups to respond to an

opportunity. So in this case it may be a training or workforce development program 185 00:32:28.770 --> 00:32:34.920 Grayson Dorr: that you have. That may be with another program office so definitely encourage you to. 186 00:32:35.237 --> 00:32:56.259 Grayson Dorr: To look at those. You know it's many of these opportunities are coming with that where they're the offices are looking for that. So don't overlook it. I would just say the long the short answer to that is, don't overlook an opportunity just by a title, or, you know, prior work. Be sure to just do a quick scour and and see what may be available. So 187 00:33:06.290 --> 00:33:13.847 Grayson Dorr: alright, I'll do one final call. I don't see anything Daniel. I don't know if you I don't see anything else in the chat. 188 00:33:14.970 --> 00:33:28.230 Grayson Dorr: And again apologies on the QA. Feature we, you know, on our side we see it. And then we're we're not on the other side of the the screen we weren't aware that that wasn't an option 189 00:33:28.290 --> 00:33:36.369 Grayson Dorr: to do that, but nonetheless, hopefully, everyone. We're able to put it in the chat. If you didn't, but we'll give everyone another minute, and then we'll we'll wrap up the 190 00:33:36.620 --> 00:33:38.070 Grayson Dorr: the office hours. 191 00:33:44.770 --> 00:33:46.940 Marj Issapour: Is anybody's email, the 192 00:33:49.250 --> 00:33:51.359 Marj Issapour: being now in the next office hour. 193 00:33:55.060 --> 00:33:58.519 Grayson Dorr: I'm sorry, Marsh. Can you repeat that? Is, are you looking for an email for. 194 00:33:58.740 -> 00:34:04.250Marj Issapour: Yeah, any address that I could. As I'm composing over the Thanksgiving weekend

195 00:34:05.121 --> 00:34:09.540 Marj Issapour: to email and ask questions before our next meeting. 196 00:34:10.739 --> 00:34:12.079 Grayson Dorr: Again, just as a reminder. 197 00:34:12.080 --> 00:34:13.059 Marj Issapour: Office hour. 198 00:34:13.060 --> 00:34:28.070 Grayson Dorr: This is our last office hours for this particular opportunity that closes on December 13th but there is Brooke, if you wouldn't mind. Brooke is on our program team. There, there you go. There's a our email at connect works. You're welcome to 199 00:34:28.120 --> 00:34:36.609 Grayson Dorr: to reach out. We have multiple people that manage that inbox. And so if there's any questions about the submission, we're we're happy to 200 00:34:37.107 --> 00:34:49.249Grayson Dorr: answer those again. We won't be able to answer any particular questions about pre reviewing or you know, capturing thoughts or asking that sort of thing. But if there are any 201 00:34:49.429 - > 00:34:52.130Grayson Dorr: confirmation, that sort of stuff. We're happy to 202 00:34:52.280 --> 00:34:53.720 Grayson Dorr: to look at that. So. 203 00:34:54.679 --> 00:34:55.439 Marj Issapour: Thanks 204 00:34:55.779 --> 00:35:04.899 Marj Issapour: and your email. You said you said your email is on the website, right? The the one that says connect works right. It was info at connect works, something. 205 $00:35:05.290 \rightarrow 00:35:13.309$ Grayson Dorr: Correct. Yep, info@connectworks.org and you'll find us each of the opportunity pages has all of that as well

206 00:35:13.700 --> 00:35:17.060 Grayson Dorr: at the top for any questions that you may have. 207 00:35:17.310 --> 00:35:19.690 Marj Issapour: Right. So there is one thing I wanna 208 00:35:19.800 --> 00:35:32.229 Marj Issapour: kind of point out about your website that I almost missed this and I. And if if I wasn't at the last meeting. When you said November 20th on the main website, it says November 24, th which is a weekend. 209 00:35:32.740 --> 00:35:33.970 Marj Issapour: So 210 00:35:34.230 --> 00:35:49.270 Marj Issapour: you know. Then when you click on, apply and brings you to that, it says November 20.th So you may want to change that main website, or somebody may want to just show up at Sunday afternoon at 2 Pm. 211 00:35:50.176 --> 00:35:51.670 Marj Issapour: So that's 212 00:35:51.860 --> 00:35:54.970 Marj Issapour: that's a little kind of a glitch, I think. 213 00:35:56.290 --> 00:36:01.729 Grayson Dorr: Thank you for that. We'll definitely do a scour to see where we may have misrepresented that. 214 00:36:15.050 --> 00:36:15.920 Grayson Dorr: All right. 215 00:36:16.460 --> 00:36:23.420 Grayson Dorr: Well, Daniel, I don't see anything else. We will. I'll turn it over to you, and then we can wrap up. 216 00:36:25.160 --> 00:36:29.850 Daniel Duron: Thanks, Grayson, and I definitely want to thank everybody for their questions. I think

00:36:30.668 --> 00:36:50.040 Daniel Duron: connect works for helping with this solicitation and for both this webinar and our oss that we hosted a couple of weeks ago, and I'd like to add that you know all of this or the recording of this, as well as the recording of our oss and the slide deck that was using the oss. It's all available on that landing page.

218 00:36:50.618 --> 00:37:13.270 Daniel Duron: And you know, we're as Grayson explained. We're open to any questions. That you may have regarding this opportunity. The email is

both on the screen in front of you. As well as on the connect works landing page. And so we're happy to to answer any questions up until the submission deadline, which is again December 13, th at 5 pm. Eastern

219

00:37:18.020 --> 00:37:23.229 Daniel Duron: alright, and I guess that's it. Thank you. All. Have a good rest of your day.

220 00:37:23.540 --> 00:37:24.509 Grayson Dorr: Thank you all.