

**Objective Strategic Session (OSS)
Wind Energy Technologies Office (WETO) - PPO-CWX-006-WETO
October 10, 2024 (2PM ET)**

**Laura Hastings - STEM and Workforce Development Lead, DOE
Daniel Duron - STEM and Workforce Development Contractor, DOE
Grayson Dorr - Program Manager, ConnectWerx**

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00:01:47.720 --> 00:01:54.389

Grayson Dorr: Good afternoon, everyone. We're gonna get started in just a minute. We're gonna let people join and get set up

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00:02:18.400 --> 00:02:22.689

Grayson Dorr: alright. I'm gonna do a quick audio check. Is everyone able to hear me

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00:02:22.880 --> 00:02:24.430

Grayson Dorr: looking at my

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00:02:24.550 --> 00:02:27.220

Grayson Dorr: friends at DOE Laura, are you able to hear me? Good to go.

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00:02:27.220 --> 00:02:28.230

Laura Hastings: There you go. Yep, yep.

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00:02:28.230 --> 00:02:36.299

Grayson Dorr: Perfect. Alright. Well, let's go ahead and get started. Good afternoon, everyone. My name is Grayson door. I'm the program manager with connectworks, and have with me

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00:02:36.400 --> 00:02:43.300

Grayson Dorr: from the Wind Energy Technologies Office, Laura Hastings and Daniel Duren. We're excited about this opportunity

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00:02:43.330 --> 00:02:53.099

Grayson Dorr: and getting some time to to chat with you this afternoon and walk through this open opportunity through their program office and hear more about connectworks as well.

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00:02:56.500 --> 00:03:04.369

Grayson Dorr: Just quick housekeeping, if you wouldn't mind at the bottom of your screen. Please only use the chat feature. If you're having any technical difficulties

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00:03:04.490 --> 00:03:07.720

Grayson Dorr: or need any assistance there, we'll try and keep that

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00:03:07.730 --> 00:03:14.010

Grayson Dorr: box clear for just those dedicated questions. If you do have questions throughout

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00:03:14.070 --> 00:03:23.159

Grayson Dorr: and don't want to lose those, please go ahead and post those in the Q. And A. We'll have a segment at the end where we'll get to all of those. But we encourage you to use that Q. And a.

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00:03:23.476 --> 00:03:39.529

Grayson Dorr: Feature. It's important for us, because anything we we miss, or we may need to follow up on, we're able to to download those questions and and reach back out to you should there be any follow up required. So appreciate you doing that again. We're gonna go ahead and get started. But next slide

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00:03:41.734 --> 00:03:55.480

Grayson Dorr: so as far as regarding connect works and connecting with us. You'll see in front of you. We have our email hopefully for many of you. You already have that saved and have have discovered our program page and joined our network. There is a simple QR code.

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00:03:55.490 --> 00:04:07.750

Grayson Dorr: If you even have your phone, you can do that in probably 2Â min or 3Â min before I even finish speaking in our intro. But not to be distracted from that. You'll see our mission here is to engage match and collaborate across

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00:04:07.860 --> 00:04:16.500

Grayson Dorr: the Us. Industrial and academic base. And and really, that's supporting the Department of Energy through this partnership intermediary intermediary agreement. So

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00:04:18.610 --> 00:04:28.410

Grayson Dorr: some ways to connect with us, you see, obviously, you're here, which is very important. It's 1 of our featured events with our virtual oss or objective strategic sessions.

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00:04:28.490 --> 00:04:56.410

Grayson Dorr: Really, that's an opportunity for you to learn about our opportunities. Connect with the Department of Energy, hear more about the open solicitations that we have, and then ask any questions immediately following this, typically, you know, in the next few weeks you'll see we

have posted in November. We'll have office hours. That's really informal. It won't be a webinar. It'll be a Zoom Meeting. It's really one on one. In some cases where you're able to come off screen, ask direct questions.

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00:04:56.420 --> 00:05:05.820

Grayson Dorr: and hopefully, we can provide that feedback you need. So again, the order is to obviously attend. And if for those that you know that aren't able to join us today. They're welcome

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00:05:05.890 --> 00:05:23.230

Grayson Dorr: to go back and look at these slides and the recording. So this session is recorded all of the Content and the Transcript will be posted on our opportunities. Page and, as well under our events, tab on Connectworks where you can log in and see past events at the bottom. So

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00:05:23.652 --> 00:05:29.700

Grayson Dorr: again, please feel free as you see that, and to to reach out or forward that on to any of those in your network

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00:05:30.280 --> 00:05:55.229

Grayson Dorr: other ways that you can stay engaged with us, obviously joining the network like I mentioned that we'll have email blasts and information coming out about new opportunities or updates and even deadlines, if those that need it, as far as reminders. We have a social media page set up through LinkedIn and also are excited to begin working on a newsletter that will be distributed, really showcasing the network and and traction there, and and the positives that are coming from it.

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00:05:55.730 --> 00:06:11.370

Grayson Dorr: Another thing we encourage. If you're if you're going to be at a conference or out and about, if you wouldn't mind, shoot those to us at info, at connect works. We'd love to sync up with DOE and see if that's something we wanna showcase on the website just a way to say, Hey, there's

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00:06:11.370 --> 00:06:27.220

Grayson Dorr: event upcoming, or a conference that may have an opportunity for people to collaborate and meet face to face. More to come on this. Obviously, this is just the start of our our network. And so we're excited to continuously look at how we can expand this and have multiple touch points with you all.

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00:06:28.430 --> 00:06:34.159

Grayson Dorr: So before I turn it over to Laura, I just want to say Thank you again. I'll post some helpful links for y'all in the chat

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00:06:34.170 --> 00:06:40.710

Grayson Dorr: as far as our contact and emails and making sure you have the opportunities pages. But I'll go ahead and turn it over to you, Laura.

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00:06:42.700 --> 00:06:43.600

Laura Hastings: Thanks, Grayson.

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00:06:44.676 --> 00:06:46.290

Laura Hastings: Hi, everyone!

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00:06:46.340 --> 00:06:48.599

Laura Hastings: Good morning. Good afternoon.

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00:06:48.740 --> 00:06:57.539

Laura Hastings: Good time, whatever it is, wherever you are. My name is Laura Hastings, and I am the stem and workforce development lead in the Wind Energy Technologies Office.

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00:06:57.760 --> 00:07:07.129

Laura Hastings: which lies, which is an office. It's in the energy efficiency and renewable energy pillar at the United States Department of Energy, which is a whole lot of words

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00:07:07.180 --> 00:07:12.380

Laura Hastings: to say. I work on stem education and workforce development for wind energy in the United States

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00:07:13.075 --> 00:07:24.380

Laura Hastings: but we're here today to talk about this project and this program. And so I'll talk a little bit about that and sort of the whys and wherefores of it, and then my colleague Daniel, will get into the nitty gritty

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00:07:24.680 --> 00:07:26.540

Laura Hastings: all right next slide, please.

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00:07:28.360 --> 00:07:30.020

Laura Hastings: So why are we here?

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00:07:30.210 --> 00:07:35.439

Laura Hastings: I'm guessing you got an email, or you saw something on LinkedIn or on DOE's website.

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00:07:35.500 --> 00:07:40.249

Laura Hastings: We have Wido. My office has close to 2 million dollars allocated

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00:07:40.380 --> 00:07:50.240

Laura Hastings: for training directly connected to offshore wind in the United States. I'm not going to read this slide to you some words on it, maybe some money but I'll let you sit with it for a second.

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00:07:52.120 --> 00:07:56.880

Laura Hastings: You may have already read this, which is why you're here, but maybe something in it piqued your interest.

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00:07:58.300 --> 00:07:59.290

Laura Hastings: again.

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00:07:59.490 --> 00:08:01.180

Laura Hastings: or I'll let you sit with that

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00:08:01.620 --> 00:08:02.880

Laura Hastings: and silence.

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00:08:06.820 --> 00:08:12.869

Laura Hastings: Okay, cause I know you can read, but I also know we're not here to sit here all day. Oh, go back, please, to the last slide.

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00:08:13.360 --> 00:08:19.510

Laura Hastings: The crux of this funding centers around 3 areas, apprenticeship readiness programs, registered apprenticeship programs

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00:08:19.630 --> 00:08:28.120

Laura Hastings: and maritime or mariner programs. This is what we are hearing has the most immediate need. With respect to deployment of offshore wind in the United States.

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00:08:28.310 --> 00:08:34.230

Laura Hastings: The application portal is open. You could submit an application right now if you wanted to. You wouldn't even have to listen to the rest of this.

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00:08:34.632 --> 00:08:40.279

Laura Hastings: I would do. Want to underscore that it closes at 5 o'clock Eastern time on December 13.th

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00:08:40.958 --> 00:08:46.640

Laura Hastings: I encourage you to get in an application earlier than that before that time, in case you have any issues, because that

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00:08:46.700 --> 00:08:49.839

Laura Hastings: 5 o'clock on December 13th is a hard stop.

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00:08:51.530 --> 00:08:58.889

Laura Hastings: so we'll get applications. We'll score them. And again Daniel will get in deeper into the details of what a successful application looks like.

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00:08:59.110 --> 00:09:04.539

Laura Hastings: I do want to underscore that the objectives of the funding opportunity, aim to address immediate needs of the industry.

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00:09:04.560 --> 00:09:14.730

Laura Hastings: to align training to a job at the end of it or during right earn while you learn but also using wraparound services to ensure the success of participants.

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00:09:15.420 --> 00:09:17.550

Laura Hastings: All right next slide, please.

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00:09:18.400 --> 00:09:46.560

Laura Hastings: So more broadly, the Biden-harris administration has climate goals, and when the play will play an important role in supporting these goals. It is certainly not the only tool in the energy toolbox, nor even frankly in the renewable energy toolbox, but it is a critical one. The deployment of offshore wind and renewable energy more broadly will need to scale up quickly and consistently if we are going to meet the declared goals of not just the Federal Government, but many State and local governments as well.

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00:09:47.090 --> 00:09:48.520

Laura Hastings: Next slide, please.

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00:09:50.170 --> 00:09:57.999

Laura Hastings: Okay, so workforce development is an integral piece of successful deployment of clean energy in the United States. Workforce touches

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00:09:58.010 --> 00:10:03.289

Laura Hastings: simply all aspects of the industry, and you may hear a lot about how turbine techs are

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00:10:03.360 --> 00:10:19.649

Laura Hastings: one of the fastest growing occupations in the United States, and that is accurate. However, that doesn't diminish all the other applications that also need to be built and to grow quickly. We have identified for this project apprenticeship and the maritime industry as 2 places for us to focus.

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00:10:20.518 --> 00:10:30.570

Laura Hastings: I also want to underscore, though workforce development isn't just a buzzword. It's about people and livelihoods and personal and family sustaining good jobs

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00:10:30.720 --> 00:10:36.580

Laura Hastings: that enable true changes in communities that have been bearing the brunt of the existing energy systems.

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00:10:37.456 --> 00:10:44.970

Laura Hastings: In addition, the growth of deployment of clean energy in the United States is about safety security and the potential for global leadership.

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00:10:46.030 --> 00:11:02.810

Laura Hastings: And I have a buzzword slash buzz, saying, whenever I talk about offshore wind in workforce is that you can't be what you don't see right? Like getting these jobs in the communities that have historically not been a part of economic growth shows kids that it can be done, and if they know someone who is employed in the space.

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00:11:02.880 --> 00:11:07.449

Laura Hastings: the likelihood that they will enter into it grows exponentially

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00:11:08.710 --> 00:11:22.290

Laura Hastings: enough of my pontificating on that note. We're here so you can get a better understanding as to how you may play a part in this. So I'm going to hand it over to Daniel here to make sure you have the information you need in order to get an application in Daniel. Take it away.

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00:11:23.150 --> 00:11:43.775

Daniel Duron: Hey, Laura? Good afternoon. Evening, everybody my name is Daniel Duran. I'm a Federal contractor supporting the Wedo Wind Energy Technology Office, a workforce and stem portfolio, and I'm gonna be going

over aspects of the application process and how to actually submit an application as well as things like eligible entities,

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00:11:44.200 --> 00:11:46.970

Daniel Duron: and so on and so forth. So next slide.

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00:11:48.310 --> 00:12:03.459

Daniel Duron: So the 1st thing I want to talk about are actually key dates in the timeline for this solicitation applications open on October 1st of 2024. So it's currently open right now, you're sitting through the webinar October 10, th

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00:12:03.897 --> 00:12:14.030

Daniel Duron: today we're gonna have an office hour session on November 24.th And if you are here in attendance to this webinar, you will going to be receiving a link

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00:12:14.744 --> 00:12:22.330

Daniel Duron: outlining these office hours. So it's another opportunity to come. Ask questions and to engage with both ourselves and connect works.

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00:12:23.270 --> 00:12:32.019

Daniel Duron: Wanna note the full application deadline, as Laura mentioned. Is December 13, th 2024, at 5 o'clock. Eastern time.

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00:12:32.427 --> 00:12:52.089

Daniel Duron: That is a hard stop, so we will again show this entire slide. And at the very end of this to outline the importance of the deadlines coming up and the dates coming up as for selections, we plan to announce selections early spring 2025, with negotiations beginning afterwards

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00:12:52.090 --> 00:13:05.409

Daniel Duron: and activities actually beginning summer of 2025. So it seems like it's a far off way, and we all know it's gonna come very quickly. So like I mentioned, I'll outline this again at the very end of this webinar

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00:13:05.420 --> 00:13:06.420

Daniel Duron: next slide.

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00:13:07.480 --> 00:13:08.800

Daniel Duron: Eligibility.

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00:13:09.508 --> 00:13:20.690

Daniel Duron: So prime recipients are outlined here. We have 11 different types of entities. We try to be as flexible as we can, and and the entities that we allow apply for this.

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00:13:22.220 --> 00:13:23.730

Daniel Duron: the solicitation

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00:13:23.740 --> 00:13:42.980

Daniel Duron: I'll read through the 11, and then you will have the opportunity to see the partner project project partners and then subrecipients at the bottom. They're also outlined. And on our landing page, so local State governments, Indian tribes, workforce boards, institutions of higher education, specifically or especially

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00:13:43.607 --> 00:13:54.910

Daniel Duron: Minority serving institutions, organized labor, including labor union training programs, apprenticeship readiness programs, trade schools, manufacturing associations, industry.

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00:13:54.990 --> 00:14:05.350

Daniel Duron: community based organizations and or other education and training providers that further education and training, as they relate to the deployment of offshore wind.

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00:14:06.860 --> 00:14:20.030

Daniel Duron: and then I'll let you look through project partners and sub recipients. We do emphasize the importance of partnership in this solicitation. So you know, looking out for different institutions in your area to partner on a project.

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00:14:20.426 --> 00:14:33.870

Daniel Duron: It's something that like, I said, we, we want to put an emphasis on specifically with partners. In industry. So we'll touch on that in a little bit. But yeah, go on to the next slide, please.

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00:14:35.100 --> 00:14:40.739

Daniel Duron: So as far as application requirements. There are 2 required documents for this or 3. Technically.

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00:14:40.760 --> 00:14:42.860

Daniel Duron: the Project narrative

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00:14:42.970 --> 00:15:00.830

Daniel Duron: in the budget workbook, both of which can be found on the landing page for this solicitation. There's a maximum page limit. On project narrative, which is 7 pages. You're also asking for at least one letter of support for an employee partnership like I mentioned earlier in the last slide.

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00:15:00.830 --> 00:15:16.810

Daniel Duron: And we want to put a large emphasis on that industry partnership. As Laura outlined, you know, having the purpose of this training is to eventually lead to jobs. And so the best way of doing so is having those set in stone partnerships with employers.

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00:15:17.360 --> 00:15:22.509

Daniel Duron: We ask for at least one letter, but more can be included. A maximum of 10.

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00:15:24.220 --> 00:15:25.829

Daniel Duron: Go on to the next slide.

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00:15:27.970 --> 00:15:51.119

Daniel Duron: Here's just a quick outline of what those templates look like. The project narrative template is very straightforward. It lists questions directly in which we're asking people to answer to their full suitability. If you look to the right, that is the actual budget template on the right hand of the budget template is actually an an example budget template. So

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00:15:51.440 --> 00:16:08.520

Daniel Duron: individuals will be able to look at that and try to replicate that on the left side with your actual numbers. What you're requesting. Stop no go, no go points and then different activities that you plan to conduct during those periods of performance.

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00:16:09.690 --> 00:16:10.969

Daniel Duron: Next slide, please.

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00:16:11.840 --> 00:16:25.610

Daniel Duron: I won't go through the review criteria. Fully. But with that said, this is the criteria that we're gonna be looking at each application with critically and it's broken down by weighted guidelines. So the 1st being

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00:16:25.640 --> 00:16:35.839

Daniel Duron: best practices and workforce development. We're asking for applications that you know, train in demand jobs and explicitly attends to job quality and job access.

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00:16:38.020 --> 00:16:43.280

Daniel Duron: we also want, like, I mentioned earlier, the importance of employee, partnership and job placement at the very end.

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00:16:43.660 --> 00:16:51.430

Daniel Duron: As workforce professionals all know. The whole purpose of these programs is to lead to high quality high paying jobs.

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00:16:52.145 --> 00:17:00.099

Daniel Duron: We also want individuals to employ effective workforce development strategies. So all in all, this criteria is worth 40% of the weighted

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00:17:00.120 --> 00:17:01.640

Daniel Duron: scoring

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00:17:01.650 --> 00:17:03.659

Daniel Duron: for this solicitation.

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00:17:03.850 --> 00:17:24.659

Daniel Duron: Second, most important thing is that it serves the offshore wind industry. This solicitation is specific to the offshore wind industry. We understand that. You know, different technologies are cross cutting but having a emphasis on the offshore wind industry and the impact and it impacting the industry directly is an important aspect to this program.

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00:17:25.160 --> 00:17:26.210

Daniel Duron: Next slide.

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00:17:29.721 --> 00:17:36.310

Daniel Duron: providing participant benefits is also very important. 20% of the weighted criterion scoring system.

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00:17:36.370 --> 00:17:37.680

Daniel Duron: and we want

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00:17:37.800 --> 00:18:00.589

Daniel Duron: those that are participating in these programs to be supported, whether that be through wraparound services. Including not, but not limited to transportation. Childcare. Any kind of supportive service. Is very important, and we actually recommend reaching out to

community programs for those partnerships and letters of commitment to help provide

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00:18:01.086 --> 00:18:07.679

Daniel Duron: these supportive services to participants. As I mentioned, this is 20% of the total scoring criteria.

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00:18:08.370 --> 00:18:16.889

Daniel Duron: And finally, a robust project management approach team and budget. As I mentioned, we do include a budget template.

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00:18:17.120 --> 00:18:35.620

Daniel Duron: We ask you to be as detailed as you can on your budget. Your asks requirements. In your solicit and your application. We also want to know who's going to be working on the project existing infrastructure to support this project, and the whole concept is, these programs can be sustainable

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00:18:35.750 --> 00:18:36.679

Daniel Duron: past

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00:18:37.870 --> 00:18:40.409

Daniel Duron: public federal funding dollars

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00:18:41.650 --> 00:18:42.980

Daniel Duron: next slide, please.

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00:18:43.370 --> 00:19:02.550

Daniel Duron: The application itself is very simple and very straightforward. If you're here today, you will likely have already received and been to our landing page. On that landing page. As I mentioned, you'll be able to download both the project narrative template and the budget workbook, as you see outlined on the right hand, side after step, one

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00:19:02.854 --> 00:19:17.450

Daniel Duron: they will both be hyperlinked, so you'll be able to go directly to these templates. Step 2. If you were to scroll down one line from the how to apply and where you've got your budget template, you'll actually see. Click here to apply which will

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00:19:17.952 --> 00:19:30.500

Daniel Duron: move you over to the connect work bids Page from there you're able to directly upload the documents that we're requesting from you. And successfully apply for this pia.

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00:19:33.240 --> 00:19:38.699

Daniel Duron: If you have any questions we recommend reaching out to us directly at info@connectworks.org

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00:19:39.051 --> 00:19:50.669

Daniel Duron: I also included a link to the landing page, which, as I mentioned, if you're here today, you've likely already seen. But all questions should be directed to info@connectworks.org.

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00:19:52.960 --> 00:20:00.900

Daniel Duron: and I believe that is it. If the next slide is just a timeline, and we can leave that up for the time being. Like I mentioned, I want to emphasize.

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00:20:01.344 --> 00:20:07.289

Daniel Duron: The app full application deadline is December 13, th 2024, at 5 o'clock

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00:20:07.350 --> 00:20:09.639

Daniel Duron: Pm. Eastern time, zone.

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00:20:12.110 --> 00:20:24.609

Grayson Dorr: Thanks, Daniel. As we mentioned, we're open for questions. Thank you. Those have already posted those into the Q. And A. Box. We did have a few come into the chat. I'll go ahead and read the 1st one out as a reminder. We'll leave this up

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00:20:24.650 --> 00:20:30.430

Grayson Dorr: for a few minutes during this session. But please feel free to go ahead and type those in

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00:20:30.500 --> 00:20:31.989

Grayson Dorr: as we go through

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00:20:32.639 --> 00:20:42.480

Grayson Dorr: before we start, just confirming that only domestic entities are eligible to apply during, you know, during this time. So I know we've had some questions around that.

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00:20:43.939 --> 00:20:50.230

Grayson Dorr: one of the questions to the team? Are there specific commitments from employer partners? You were seeking.

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00:20:53.401 --> 00:20:56.300

Laura Hastings: Yeah, they have to commit to hire the folks after the training.

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00:21:00.150 --> 00:21:07.159

Grayson Dorr: See here, moving forward. Can the funds be used for scholarships, for wind energy careers.

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00:21:08.970 --> 00:21:09.669

Laura Hastings: They can.

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00:21:10.080 --> 00:21:15.440

Laura Hastings: I feel as though there, as we've described, it's pretty open ended. It can be training. It can be education.

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00:21:15.450 --> 00:21:26.939

Laura Hastings: There has to be a clear pathway to a job at the end of it again. So whether that's an education piece or a training piece is sort of up to the applicant.

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00:21:27.050 --> 00:21:34.170

Laura Hastings: but there has to be at least an intentional one to one ratio of someone who enters this training or education, and there will be a job at the end of it.

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00:21:35.230 --> 00:21:35.880

Grayson Dorr: Okay.

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00:21:36.657 --> 00:21:49.009

Grayson Dorr: one of the questions. And I can take this one. Do you have a ballpark? Of how many projects will get funded? So currently, right now, we're the DOE and the Wido team are looking to fund approximately 5 to 10 entities.

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00:21:49.020 --> 00:21:54.020

Grayson Dorr: The highest amount for a single applicant would be \$250,000. So

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00:21:54.130 --> 00:21:56.649

Grayson Dorr: thank you for that question.

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00:21:57.564 --> 00:22:00.590

Grayson Dorr: Is there a matching fund requirement?

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00:22:02.520 --> 00:22:03.990

Laura Hastings: Jenny, you want to take that one.

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00:22:07.820 --> 00:22:20.838

Daniel Duron: Of course. There is not a Federal Government match requirement to this application. With that, said as I mentioned during the webinar we are looking for programs that are able to

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00:22:21.620 --> 00:22:26.820

Daniel Duron: live past, you know the exhaustion of Federal funds. So but in

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00:22:26.860 --> 00:22:30.750

Daniel Duron: but directly answering the question. There is no requirement for cost match.

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00:22:32.380 --> 00:22:33.170

Grayson Dorr: Okay.

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00:22:33.380 --> 00:22:40.690

Grayson Dorr: we had a question coming in a brown. Let's see, is there a date by which the funds must be expended?

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00:22:41.620 --> 00:22:51.940

Grayson Dorr: I know we're talking. Obviously, timeline is you see, everyone in front of the schedule worth activities beginning. I know that will be subject with once that commences. But anything, ballpark. We can share around that as far as

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00:22:52.767 --> 00:22:55.480

Grayson Dorr: when the funds must be expended by.

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00:22:57.820 --> 00:22:58.977

Laura Hastings: And I think,

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00:22:59.770 --> 00:23:04.699

Laura Hastings: Sarah, correct me if I'm wrong, I think the the sort of contract we have right now is through

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00:23:05.010 --> 00:23:07.750

Laura Hastings: spring of 2026.

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00:23:07.830 --> 00:23:15.879

Laura Hastings: However, all of these details will be worked out after applicants are decided and the negotiations are entered. So

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00:23:16.280 --> 00:23:17.550

Laura Hastings: I'm not saying.

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00:23:18.030 --> 00:23:27.429

Sara Harvey: Yeah, that's correct. It's all milestone based payments. So the date that they get paid is the date that they complete the milestone.

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00:23:29.300 --> 00:23:42.120

Grayson Dorr: Yeah, and just adding into that for everyone. You see, obviously connect works involvement. We are connect works is run by advanced technology international. So those those agreements and all of the b 2 b side will be issued

153

00:23:42.731 --> 00:23:51.619

Grayson Dorr: from Ati, so that would be something you would see. But again, really subject to closing. And once the selections are made, so it's

154

00:23:52.218 --> 00:23:57.120

Grayson Dorr: the scheduling in front obviously doesn't have firm dates for that. So

155

00:23:59.300 --> 00:24:04.401

Grayson Dorr: thank you for that question. Let's see, we're gonna keep moving through a lot of good ones coming in.

156

00:24:04.860 --> 00:24:11.420

Grayson Dorr: I know we get this question a good bit. I think it's a great one. How does DOE handle? IP related to the technology submissions.

157

00:24:15.620 --> 00:24:17.840

Laura Hastings: I feel like Sarah again. This might be you.

158

00:24:18.230 --> 00:24:23.420

Sara Harvey: Yeah. Ip, provisions are negotiated in as part of those b 2 b agreements.

159

00:24:29.200 --> 00:24:31.700

Grayson Dorr: See here, moving through

160

00:24:33.040 --> 00:24:37.830

Grayson Dorr: Can you clarify what is allowable as a transportation stipend?

161

00:24:39.800 --> 00:24:53.642

Laura Hastings: Our intention is for you to support a participant, finish the training and get a job. So does that mean they need a bus pass. Does that mean they need to get their breaks fixed? Does that mean they need to?

162

00:24:54.050 --> 00:24:58.090

Laura Hastings: you know, carpool with somebody else like we encourage creativity.

163

00:24:58.626 --> 00:25:03.019

Laura Hastings: We don't want transportation to be the reason somebody can't complete this

164

00:25:03.559 --> 00:25:15.219

Laura Hastings: so again, that's sort of up to you in the way that that happens. And and perhaps it's it's how you partner with your community organizations, right? Like, I imagine that there are some community organizations that have

165

00:25:15.350 --> 00:25:20.709

Laura Hastings: transportation stipends as as a service that they have independent of this. And so

166

00:25:21.423 --> 00:25:28.399

Laura Hastings: part of this is, gonna be really reliant on the relationships that you have in your local community to see that through.

167

00:25:33.470 --> 00:25:45.250

Grayson Dorr: And just to reiterate for everyone, this is outcome space. It's not a means based payment. So we, you know, obviously want to see that those milestones will be set, and then they'll be released accordingly. Once they're achieved.

168

00:25:45.700 --> 00:25:47.619

Grayson Dorr: As far as with the budget.

169

00:25:48.710 --> 00:25:59.099

Grayson Dorr: I'm just clarifying one year Project period with a Max budget. So yes, the Max budget that would be awarded, or Max. Excuse me, Max. Awarding would be up to \$250,000.

170

00:25:59.200 --> 00:26:02.019

Grayson Dorr: But that period may be expended. I think we heard

171

00:26:02.100 --> 00:26:04.600

Grayson Dorr: may not necessarily one year

172

00:26:05.740 --> 00:26:07.150

Grayson Dorr: entirely so

173

00:26:08.624 --> 00:26:19.479

Grayson Dorr: to move through. Is there specific. We're going back to, I think, the length of time. I know that's a a big question for everyone. Is there a specific length of time assume for these projects, and I think if we

174

00:26:20.170 --> 00:26:27.480

Grayson Dorr: pull back up the schedule again here shortly, we'll see that can be extended beyond the one year. Is that fair Laura and Daniel.

175

00:26:28.580 --> 00:26:31.170

Laura Hastings: That is fair. And again, this sort of

176

00:26:31.960 --> 00:26:44.470

Laura Hastings: however it's presented is how we will negotiate. And so, if you come and say, like, we have this 2 year training. And that's how we negotiate. That's the answer. The money sort of like from a Federal government perspective doesn't expire.

177

00:26:45.053 --> 00:26:47.029

Laura Hastings: All that to say.

178

00:26:47.070 --> 00:26:53.530

Laura Hastings: because the intention of this project is to hit the immediate need. This isn't a 10 year budget right like this is a. This is a

179

00:26:54.040 --> 00:26:59.039

Laura Hastings: proposed training program that has a goal, a job at the end of it. And so whatever that means to you.

180

00:26:59.270 --> 00:27:03.170

Laura Hastings: that doesn't mean 10 years. It means somewhere between 10 years and a year

181

00:27:03.270 --> 00:27:08.049

Laura Hastings: or less, it could be less. It could be a 6 week training program, for all you know. Like, if that's what you have, that's what you have.

182

00:27:08.770 --> 00:27:24.060

Grayson Dorr: Yes, I think everyone, if we're hearing, it's fair that of the 5 to 7, say 5 awardees. If that was what was determined, each one of those schedules and milestones, and progress will be unique in itself. Right? It? I mean, there would be guardrails around it, but they could. Those agreements and

183

00:27:24.100 --> 00:27:29.430

Grayson Dorr: schedules could look entirely different across each 4 or each of the 4, 5, 6, whatever it may be.

184

00:27:31.260 --> 00:27:34.180

Laura Hastings: I'll I'll I'll go on record to say less than 3 years.

185

00:27:34.180 --> 00:27:35.569

Grayson Dorr: Yeah, less than 3.

186

00:27:38.150 --> 00:27:41.404

Grayson Dorr: thank you all for these questions. They're great ones coming in.

187

00:27:43.878 --> 00:27:52.469

Grayson Dorr: can a union apply directly as a prime recipient? Or do they need to apply through their training program organization? Is that Daniel? Is that one you see, or would like to

188

00:27:53.420 --> 00:27:54.490

Grayson Dorr: address.

189

00:27:55.130 --> 00:28:07.729

Daniel Duron: Yeah. As I mentioned, we, we recommend partnership. So in that situation we would ask the Union can apply it directly as the prime recipient. But apply in partnership with that training. Organization is important.

190

00:28:11.750 --> 00:28:21.869

Grayson Dorr: Another question on just use of funds. Can funds be used to pay for existing industry training programs, such as Gwo basic offshore training

191

00:28:22.340 --> 00:28:26.300

Grayson Dorr: or HUET. These are all requirements to work in the industry.

192

00:28:27.560 --> 00:28:30.360

Laura Hastings: Yeah, absolutely. In fact, this isn't.

193

00:28:30.460 --> 00:28:45.149

Laura Hastings: The intent of this training is not really curriculum development. It's to have a training that exists so that you again, the people are ready because we are hearing. This is an immediate need. And so, if you have folks that are in a different kind of training and need. Gwo. In addition to that. Absolutely. That's it.

194

00:28:48.920 --> 00:28:57.959

Grayson Dorr: Again going into just training programs as far as completion does. All the training have to be completed by the end of the Grant program, or in this case the program or just paid for

195

00:28:58.596 --> 00:29:04.000

Grayson Dorr: I think, for example, if a student could be halfway through the course or just about to start one at the end of the grant.

196

00:29:07.980 --> 00:29:11.139

Laura Hastings: Completed. I'm I was just thinking of, like the

197

00:29:11.790 --> 00:29:18.180

Laura Hastings: the machinations of the word because this is a performance based funding opportunity. So they have to be done.

198

00:29:23.152 --> 00:29:33.327

Grayson Dorr: One question on submissions or eligibility would regional municipal economic development organizations that we could add to that or any economic development

199

00:29:33.800 --> 00:29:36.729

Grayson Dorr: organization be eligible to submit applications.

200

00:29:39.120 --> 00:29:39.740

Laura Hastings: Yeah.

201

00:29:40.020 --> 00:29:45.630

Laura Hastings: as long as they have support services, opportunities, and an employer partner at the end. Yes.

202

00:29:47.030 --> 00:29:52.640

Laura Hastings: and or or more than one employer partner. I shouldn't just leave that to say one could be 5.

203

00:29:55.390 --> 00:30:05.029

Grayson Dorr: Okay? One of the requests. If we could add some more specific or just detail, maybe speak to a little bit more about the employer hiring commitments. For example, number percentage of

204

00:30:05.370 --> 00:30:06.660

Grayson Dorr: Wk

205

00:30:06.930 --> 00:30:13.139

Grayson Dorr: dev or development program participants just more around the hiring commitments.

206

00:30:13.640 --> 00:30:17.430

Laura Hastings: So this is this is what you'll be graded on right like. So

207

00:30:18.300 --> 00:30:19.880

Laura Hastings: the intention

208

00:30:20.220 --> 00:30:34.119

Laura Hastings: is a hundred percent. You get 10 people enrolled in a training. 10 people complete the training and 10 people get jobs. This is not reality. So like, what do you propose? Each training, recognizing that you are in all likelihood

209

00:30:34.140 --> 00:30:36.949

Laura Hastings: involved in some capacity already.

210

00:30:37.150 --> 00:30:50.219

Laura Hastings: So so what do your numbers look like? Do you have a historical 80% placement rate? If so, use that like, do you have a 90% job attainment at the end of it? Then tell us that that's your history.

211

00:30:50.622 --> 00:31:00.940

Laura Hastings: It is. There is no right or wrong answer with respect to this, but but obviously the more people that you have committed to hire, the better your score will be.

212

00:31:05.070 --> 00:31:16.699

Grayson Dorr: Thank you, Laura. I'm gonna just do a quick reminder. If you have anything that you're posting as far as questions, please just keep them in the QAI think we're doing a great job there. We're gonna continue to go through and doing a quick time check or 2 30. So I think we have.

213

00:31:16.860 --> 00:31:19.530

Grayson Dorr: we're doing well there.

214

00:31:20.120 --> 00:31:28.079

Grayson Dorr: let's see moving through some of these questions. Do the allowable costs follow the 2 Cfr part 200.

215

00:31:28.230 --> 00:31:30.560

Grayson Dorr: I'm gonna have to go back. I'm not

216

00:31:31.690 --> 00:31:35.259

Grayson Dorr: sure I understand that question, Daniel or Laura. Do you understand that.

217

00:31:35.260 --> 00:31:36.690

Laura Hastings: I don't, Sarah, do you.

218

00:31:36.690 --> 00:31:38.059

Daniel Duron: I was. Gonna say, Sarah, do you know.

219

00:31:38.830 --> 00:31:39.480

Laura Hastings: I would assume.

220

00:31:39.480 --> 00:31:40.300

Daniel Duron: I think so.

221

00:31:40.700 --> 00:31:54.870

Sara Harvey: So this is not a financial assistance award. So it's milestone based payments. So we're not asking you to submit like your cost breakdown for meeting these milestones. We're just asking for your work plan. And then the milestone associated with it.

222

00:31:58.190 --> 00:31:59.259

Grayson Dorr: Thank you, Sarah.

223

00:32:03.310 --> 00:32:10.760

Grayson Dorr: we see here. Okay, next questions. Applications are open to us. Organizations. Can a Us organization tap into the use cases and know how

224

00:32:10.830 --> 00:32:13.639

Grayson Dorr: of non-us citizens include them on the team.

225

00:32:16.510 --> 00:32:18.409

Laura Hastings: What do you mean when you say team.

226

00:32:19.720 --> 00:32:30.171

Grayson Dorr: Yeah, I think we can probably expand on that one. If if the person submitted that wouldn't mind. I'm against speculating entirely that they were just referring to

227

00:32:30.769 --> 00:32:35.790

Grayson Dorr: the team makeup that they have or those maybe in the training program that are non, us based, citizens like they're

228

00:32:36.050 --> 00:32:37.859

Grayson Dorr: their best practices. Or

229

00:32:38.490 --> 00:32:43.879

Grayson Dorr: but we can ask, I believe that's where we're. The question may be centered around as far as

230

00:32:44.659 --> 00:32:51.689

Grayson Dorr: can, a Us. Organization tap into the use cases and know how of non us citizens and include them on the team.

231

00:32:52.850 --> 00:32:56.859

Laura Hastings: There's nothing prohibiting someone who can work in the United States to be a trainer

232

00:32:56.950 --> 00:33:04.949

Laura Hastings: at all. I yeah, that's not a thing. However, we I mean, we do have sort of Federal government reviews on

233

00:33:05.170 --> 00:33:13.124

Laura Hastings: non us based things including people. But if they're on the team, please include that in the application, and we can just address it.

234

00:33:13.640 --> 00:33:15.010

Laura Hastings: at negotiation.

235

00:33:16.190 --> 00:33:19.429

Laura Hastings: There's nothing out loud that says there can't be someone who.

236

00:33:20.190 --> 00:33:23.750

Laura Hastings: Okay, you have to be a Us. Citizen to work on it. That's not a thing.

237

00:33:27.570 --> 00:33:33.620

Grayson Dorr: Thank you. Couple more we have, and then we'll we'll do a call again for questions.

238

00:33:34.175 --> 00:33:38.034

Grayson Dorr: Yeah, it looks like we got a confirmation. That was it. So? Thank you.

239

00:33:38.440 --> 00:33:48.350

Grayson Dorr: is funding for incumbent workers included. For example, a Union carpenter is working, but wants to get an offshore wind job and needs gwa training. Would that be included.

240

00:33:53.580 --> 00:33:55.704

Laura Hastings: That is a great question.

241

00:33:56.870 --> 00:33:58.390

Laura Hastings: I'm gonna get back to you on that.

242

00:33:59.970 --> 00:34:05.519

Grayson Dorr: We'll leave that one open, and then we'll capture that and and follow up offline.

243

00:34:05.660 --> 00:34:08.510

Grayson Dorr: But yes, thank you for that great question.

244

00:34:10.150 --> 00:34:19.130

Grayson Dorr: I think we have addressed. I want to say the answer to this is Yes, but please confirm Laura. Daniel. Can funds be allocated towards continuing professional development. I think we've said

245

00:34:19.550 --> 00:34:22.892

Grayson Dorr: yes, obviously pending the schedule and its completion.

246

00:34:24.280 --> 00:34:25.820

Grayson Dorr: but thank you for that.

247

00:34:27.460 --> 00:34:30.067

Grayson Dorr: doing a quick check with the team.

248

00:34:31.270 --> 00:34:43.760

Grayson Dorr: we're gonna leave obviously the one question open for now. Anything again as a reminder, if you have anything in the chat, we're we're unable to move those over. So if you wouldn't mind if you do have a question that you've posted in the chat, and we haven't

249

00:34:43.949 --> 00:34:47.819

Grayson Dorr: called it out particularly. Please just copy that over. So we're able to

250

00:34:47.840 --> 00:34:49.850

Grayson Dorr: to do that for you.

251

00:34:50.978 --> 00:35:09.180

Grayson Dorr: Just as a reminder, Brooke, on our side. Would you mind pulling up the slide that Daniel had up at the end. I want to have that up just as a timeline and schedule again. The opportunity, like Daniel mentioned, is live. It's under connectworks page. The opportunities page is has all the details. You're able to walk through

252

00:35:09.537 --> 00:35:22.229

Grayson Dorr: really, from start to finish, and and, you know, encourage you to to walk through that download any of the templates you need. They're there for you as well, both on the opportunities page and inside the actual application itself.

253

00:35:22.390 --> 00:35:23.800

Grayson Dorr: For that

254

00:35:24.110 --> 00:35:29.809

Grayson Dorr: I would recommend working offline with that reviewing with your team. And then, once you're ready to submit.

255

00:35:30.163 --> 00:35:34.696

Grayson Dorr: shouldn't take any more than 5, you know, 5 to 10 min to actually complete that

256

00:35:35.160 --> 00:35:36.660

Grayson Dorr: complete that submission.

257

00:35:36.670 --> 00:35:51.810

Grayson Dorr: We do note that under the letters to support there is a maximum page limit, and there are page limits associated with some of these submissions as well. But just be mindful that there is at least 1 2 letters that are required in the details there

258

00:35:51.840 --> 00:35:53.905

Grayson Dorr: that Daniel highlighted. So that is

259

00:35:54.590 --> 00:35:59.718

Grayson Dorr: One of the details that are are important to point out as far as as you

260

00:36:00.250 --> 00:36:02.580

Grayson Dorr: discuss and review and

261

00:36:02.710 --> 00:36:04.410

Grayson Dorr: completing the application.

262

00:36:07.710 --> 00:36:13.430

Grayson Dorr: let's see next question. Thank you for those that have moved these over. What about training

263

00:36:13.550 --> 00:36:21.980

Grayson Dorr: of mariners that are working for companies seeking offshore wind work. For example, they would commit to hiring if they win the contract in their commitment letter.

264

00:36:30.450 --> 00:36:34.559

Laura Hastings: I'm trying to think of how I'm interpreting that question.

265

00:36:35.330 --> 00:36:42.449

Laura Hastings: the intention is that there's a job at the end of this training. If there's a job. Only if the company gets a contract that

266

00:36:42.460 --> 00:36:44.249

Laura Hastings: in my mind is not sufficient.

267

00:36:44.990 --> 00:36:47.520

Laura Hastings: there's theoretical again, like

268

00:36:47.960 --> 00:37:06.550

Laura Hastings: thinking about the fairness of a human being of going through training as an adult, giving up other things, to take this training and then to sort of depend on a company convincing another company that they should get the job or the contract is not, in my mind sufficient. A sufficient enough tie to put an adult through training

269

00:37:06.600 --> 00:37:10.570

Laura Hastings: with these dollars. It could be sufficient elsewhere, but not with these dollars.

270

00:37:13.770 --> 00:37:22.560

Grayson Dorr: Yeah, and tied to the dollars. This question about the funds being used for upskilling and retraining incumbent workers. And I think the answer is. Yes, if that's you know, part of the proposal as well.

271

00:37:28.390 --> 00:37:32.935

Grayson Dorr: I don't see any questions coming through right now. I'll

272

00:37:33.730 --> 00:37:35.860

Grayson Dorr: give it a few more seconds

273

00:37:36.425 --> 00:37:39.825

Grayson Dorr: Daniel Laura, anything based upon the questions you

274

00:37:40.710 --> 00:37:45.710

Grayson Dorr: want to call out or speak to a little bit more before we do a final. I'm doing a final call now for questions.

275

00:37:46.820 --> 00:37:52.859

Laura Hastings: I'd like to wrap up with saying, if you are questioning whether you should apply, you should apply

276

00:37:53.463 --> 00:38:02.550

Laura Hastings: the the worst case scenarios that you don't win, and then you're in the same spot. You are today best case scenarios that you you get funding

277

00:38:04.170 --> 00:38:10.869

Laura Hastings: and you get to move forward, and people get jobs because of it, and offshore wind is in a better spot from a deployment perspective. So

278

00:38:11.672 --> 00:38:16.360

Laura Hastings: I recognize some of these things sound a little squishy, and they don't intend to.

279

00:38:16.400 --> 00:38:20.059

Laura Hastings: because part of the onus is on the applicant to sort of.

280

00:38:20.110 --> 00:38:22.759

Laura Hastings: and vince, which maybe is too strong a term.

281

00:38:22.840 --> 00:38:31.019

Laura Hastings: But it's to show us that what you're doing has a direct result to jobs and the offshore wind industry in the United States. So again, if there's a question, please apply.

282

00:38:31.260 --> 00:38:34.080

Laura Hastings: The worst case that could happen is that you don't get it.

283

00:38:34.900 --> 00:38:36.420

Laura Hastings: But, Daniel, please.

284

00:38:36.550 --> 00:38:38.179

Laura Hastings: you're good with hers at the end.

285

00:38:40.120 --> 00:38:42.329

Daniel Duron: Nope! You got it, Laura. That was that was great.

286

00:38:43.980 --> 00:38:45.430

Daniel Duron: Couldn't have said it better myself.

287

00:38:47.880 --> 00:39:00.150

Grayson Dorr: Well, I don't see any pending open questions we have. So I think we've gotten to all of those. I'll also remind everyone after you close out and log off. There is a very brief, just 3 question survey. If you wouldn't mind just taking the

288

00:39:00.210 --> 00:39:07.250

Grayson Dorr: 60 seconds to just complete that, it helps us that you'll see things about. If there's any additional contacts you have that should know about this or

289

00:39:07.720 --> 00:39:11.120

Grayson Dorr: you know any additional questions you can use that box.

290

00:39:11.420 --> 00:39:17.530

Grayson Dorr: If you would like to submit that question as you close out as well, we're able to to capture those. So

291

00:39:18.137 --> 00:39:26.170

Grayson Dorr: with that I will. I think I see one more that just came in. We'll ask this last one, and then we'll look. We'll close out. So.

292

00:39:28.690 --> 00:39:39.480

Grayson Dorr: reading this one to the team. Someone is saying they're unclear, that the unawarded project developer concern was accurately addressed. So we need to speak to that.

293

00:39:40.287 --> 00:39:56.249

Grayson Dorr: Given that, a small number of projects have moved past Fid and Boe approval. How do we manage the possibility? The project will be canceled before I can start hiring participants. I know this is, it's a unique case or some addressing. Are we able to

294

00:39:56.300 --> 00:39:58.049

Grayson Dorr: to call that out or.

295

00:39:58.670 --> 00:39:59.916

Laura Hastings: I wouldn't.

296

00:40:01.620 --> 00:40:03.000

Laura Hastings: We wouldn't make

297

00:40:03.080 --> 00:40:10.019

Laura Hastings: decisions on hypotheticals. We would make decisions on what's happening. So if there's a contract and there are workers needed 2 thumbs up.

298

00:40:10.491 --> 00:40:21.418

Laura Hastings: If there's a contract that may be discontinued or canceled at another point in time that we don't know about yet, then that that isn't sort of based, in fact. So

299

00:40:22.280 --> 00:40:31.009

Laura Hastings: again, I we can only do with what we have at the time that we have it. So if the information is that there's a contract and there's a job associated with it, then that's the information that there is.

300

00:40:36.850 --> 00:40:37.960

Grayson Dorr: Alright great!

301

00:40:39.030 --> 00:40:41.918

Grayson Dorr: Well, thank you all for joining us. I will

302

00:40:42.570 --> 00:40:52.599

Grayson Dorr: turn it back over, and I think we'll look to close close this out. So again, as a reminder, the slides and recording will be posted as quickly as we can on the opportunities page, and we look forward to having you

303

00:40:52.830 --> 00:40:55.109

Grayson Dorr: potentially join us in November as well.

304

00:40:55.350 --> 00:40:56.540

Grayson Dorr: So thank you all.

305

00:40:57.560 --> 00:40:58.650

Laura Hastings: Thanks. Everyone.

306

00:40:58.650 --> 00:40:59.430

Daniel Duron: Thank you.